

**Consolidated Financial Statements** 

December 31, 2021 and 2020

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## Independent Auditors' Report

To the Board of Directors of Catholic Charities of the Archdiocese of Milwaukee, Inc. and Foundation

#### Opinion

We have audited the consolidated financial statements of Catholic Charities of the Archdiocese of Milwaukee, Inc. and Foundation (the Agency), which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities, cash flows and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Agency as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Agency and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with GAAP, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control-related matters that we identified during the audit.

Baker Tilly US, LLP

Milwaukee, Wisconsin June 8, 2022

Consolidated Statements of Financial Position December 31, 2021 and 2020

	2021			2020	
Assets					
Current Assets					
Cash and cash equivalents	\$	2,769,390	\$	3,909,140	
Accounts receivable, net	Ψ	185,371	Ψ	45,898	
Unconditional promises to give		1,054,417		958,420	
Other current assets		96,146		97,666	
Total current assets		4,105,324		5,011,124	
Property and Equipment		973,689		906,779	
Other Assets					
Investments		5,927,207		4,377,652	
Long-term unconditional promises to give		25,000		50,000	
Other long-term assets		52,000		52,000	
-		02,000		02,000	
Total other assets		6,004,207		4,479,652	
Total assets	\$	11,083,220	\$	10,397,555	
Liabilities and Net Assets					
Current Liabilities					
Current maturities of long-term debt	\$	60,449	\$	158,651	
Current portion of Paycheck Protection Program loan		-		439,319	
Accounts payable		36,597		2,430	
Accrued payroll		78,929		166,060	
Accrued liabilities		56,252		67,816	
Total current liabilities		232,227		834,276	
Long-Term Liabilities					
Long-term debt		356,767		311,383	
Paycheck Protection Program loan		-		127,281	
Asset retirement obligation		39,290		37,178	
Total liabilities		628,284		1,310,118	
Net Assets					
Without donor restrictions		6,834,742		5,775,050	
With donor restrictions		0,834,742 3,620,194			
		5,020,194		3,312,387	
Total net assets		10,454,936		9,087,437	
Total liabilities and net assets	\$	11,083,220	\$	10,397,555	

See notes to consolidated financial statements

## Consolidated Statements of Activities

Years Ended December 31, 2021 and 2020

		2021			2020	
	Without Donor	With Donor	<b>-</b>	Without Donor	With Donor	<b>T</b> . ( . )
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Public Support						
Archdiocese of Milwaukee	\$ 600,000	600,000			576,775	
United Way	346,654	303,477	650,131	284,742	256,156	540,898
Contributions	3,120,592	93,731	3,214,323	4,001,481	93,969	4,095,450
In-kind contributions	79,917	-	79,917	42,630	-	42,630
Special events	28,930	-	28,930	45,836	-	45,836
Net assets released from restrictions	952,352	(952,352)		1,043,423	(1,043,423)	<u> </u>
Total public support	5,128,445	44,856	5,173,301	5,994,672	(116,523)	5,878,149
Revenue						
Program fees	755,409	_	755,409	500,409	_	500,409
Investment income, net	30,321	262,951	293,272	223,339	191,149	414,488
Other	666,975	- 202,001	666,975	42,932	-	42,932
outor						
Total revenue	1,452,705	262,951	1,715,656	766,680	191,149	957,829
Total public support and revenue	6,581,150	307,807	6,888,957	6,761,352	74,626	6,835,978
Expenses						
Program	4,138,254	-	4,138,254	3,576,636	-	3,576,636
Management and general	935,324	-	935,324	871,251	-	871,251
Fundraising	447,880	-	447,880	473,695	-	473,695
				4 004 500		4 004 500
Total expenses	5,521,458		5,521,458	4,921,582		4,921,582
Change in net assets	1,059,692	307,807	1,367,499	1,839,770	74,626	1,914,396
Net Assets, Beginning	5,775,050	3,312,387	9,087,437	3,935,280	3,237,761	7,173,041
Net Assets, Ending	\$ 6,834,742	\$ 3,620,194	\$ 10,454,936	\$ 5,775,050	\$ 3,312,387	\$ 9,087,437

Consolidated Statements of Cash Flows Years Ended December 31, 2021 and 2020

		2021		2020
Cash Flows From Operating Activities				
Change in net assets	\$	1,367,499	\$	1,914,396
Adjustments to reconcile change in net assets to net cash flows from	Ŧ	.,,	Ŧ	.,,
operating activities:				
Depreciation		62,832		66,243
Net realized and unrealized gains on investments		(228,402)		(352,688)
Accretion of asset retirement obligation		2,112		1,854
Forgiveness of Paycheck Protection Program loan		(566,600)		-
Changes in assets and liabilities:				
Accounts receivable		(139,473)		19,346
Unconditional promises to give		(70,997)		111,930
Other current assets		1,520		11,686
Accounts payable		34,167		(26,645)
Accrued expenses		(98,695)		47,693
Net cash flows from operating activities		363,963		1,793,815
Cash Flows From Investing Activities				
Capital expenditures		(129,742)		(21,545)
Purchase of investments		(3,130,603)		(1,468,830)
Proceeds from sale of investments		1,809,450		1,417,860
Net cash flows from investing activities		(1,450,895)		(72,515)
Cash Flows From Financing Activities				
Principal payments on long-term debt		(52,818)		(51,935)
Paycheck Protection Program loan proceeds		-		566,600
Net cash flows from financing activities		(52,818)		514,665
Net change in cash and cash equivalents		(1,139,750)		2,235,965
Cash and Cash Equivalents, Beginning		3,909,140		1,673,175
Cash and Cash Equivalents, Ending	\$	2,769,390	\$	3,909,140
Cash Paid for Interest	\$	22,031	\$	27,215

### Consolidated Statement of Functional Expenses Year Ended December 31, 2021

				Program							
	Adult Day	Behavioral	Child	In-Home	Legal		Parish	Total	Management		
	Service	Health	Welfare	Support	Services	Outreach	Outreach	Program	and General	Fundraising	Total
Salaries and wages	\$ 151,639	\$ 657,297	\$ 220,600	\$ 287,330	\$ 461,152	\$ 268,394	\$ 48,199	\$ 2,094,611	\$ 348,960	\$ 164,992	\$ 2,608,563
Employee benefits	14,367	168,281	44,754	57,507	81,131	45,958	9,220	421,218	80,067	37,467	538,752
Payroll tax	12,393	47,515	16,838	22,592	36,385	20,453	3,799	159,975	26,122	11,100	197,197
Total salaries and related expenses	178,399	873,093	282,192	367,429	578,668	334,805	61,218	2,675,804	455,149	213,559	3,344,512
Operations	205	7,284	9,040	1,607	14,993	2,299	1,181	36,609	53,415	109,885	199,909
In-kind	243	19,889	8,463	14,772	36,549	-	-	79,916	-	-	79,916
Specific assistance to clients	15,022	13,110	797	664	40,864	131,862	94,644	296,963	-	-	296,963
Rent and occupancy	74,768	156,695	72,956	48,194	78,013	52,222	5,969	488,817	121,256	22,948	633,021
Supplies	45,708	58,816	26,918	20,321	7,696	29,992	4,915	194,366	83,176	14,284	291,826
Promotions and advertising	-	-	-	-	-	-	-	-	-	7,927	7,927
Professional fees	-	11,962	48	-	8,750	36,585	102,459	159,804	121,671	41,639	323,114
Travel and meetings	193	15,283	10,182	11,934	5,876	8,164	442	52,074	19,595	239	71,908
Special events	-	-	-	-	-	-	-	-	-	9,784	9,784
Information technology	8,691	29,567	9,895	17,181	20,481	13,231	1,915	100,961	-	6,588	107,549
Other expenses	865	6,954	1,323	206	37,723	5,869		52,940	81,062	21,027	155,029
Total expenses	\$ 324,094	\$ 1,192,653	\$ 421,814	\$ 482,308	\$ 829,613	\$ 615,029	\$ 272,743	\$ 4,138,254	\$ 935,324	\$ 447,880	\$ 5,521,458

### Consolidated Statement of Functional Expenses Year Ended December 31, 2020

				Program							
	Adult Day	Behavioral	Child	In-Home	Legal		Parish	Total	Management		
	Service	Health	Welfare	Support	Services	Outreach	Outreach	Program	and General	Fundraising	Total
Salaries and wages	\$ 157,624	\$ 682,296	\$ 227,251	\$ 242,915 \$	6 414,047	\$ 271,927	\$ 45,378	\$ 2,041,438	\$ 328,460	\$ 211,211	\$ 2,581,109
Employee benefits	17,374	127,600	37,174	37,430	62,027	43,566	7,053	332,224	56,390	44,203	432,817
Payroll tax	9,506	36,926	15,935	17,226	29,078	17,621	3,115	129,407	24,198	14,804	168,409
Total salaries and related expenses	184,504	846,822	280,360	297,571	505,152	333,114	55,546	2,503,069	409,048	270,218	3,182,335
Operations	6,182	31,647	16,807	6,061	22,301	22,751	968	106,717	51,969	113,045	271,731
In-kind	1,428	16,556	1,172	6,805	15,276	195	-	41,432	-	1,198	42,630
Specific assistance to clients	10,683	-	252	5,600	1,628	98,834	-	116,997	2,554	-	119,551
Rent and occupancy	58,794	120,501	34,339	26,262	49,155	29,399	11,228	329,678	104,466	6,149	440,293
Supplies	19,103	55,278	23,471	13,943	23,751	44,800	2,150	182,496	121,453	10,318	314,267
Promotions and advertising	-	-	-	-	-	-	404	404	13,085	18,967	32,456
Professional fees	-	10,543	711	-	-	162	92,139	103,555	101,364	39,058	243,977
Travel and meetings	449	4,675	6,656	8,276	5,173	10,117	199	35,545	20,320	698	56,563
Information technology	10,405	42,104	15,865	17,574	19,661	18,179	3,373	127,161	10,617	13,460	151,238
Other expenses	1,349	9,090	3,222	779	13,036	2,106		29,582	36,375	584	66,541
Total expenses	\$ 292,897	\$ 1,137,216	\$ 382,855	\$ 382,871 \$	655,133	\$ 559,657	\$ 166,007	\$ 3,576,636	\$ 871,251	\$ 473,695	\$ 4,921,582

#### 1. Summary of Significant Accounting Policies

#### **Nature of Activities**

The consolidated financial statements include the accounts of Catholic Charities of the Archdiocese of Milwaukee, Inc. (Catholic Charities) and its related entity, Catholic Charities Foundation of the Archdiocese of Milwaukee, Inc. (the Foundation). The entities are collectively known as the Agency.

Catholic Charities is a nonprofit corporation whose mission ("a way of caring"), inspired by Christ's call to serve and Catholic social teachings is to help build a just and caring community by providing social services to those in need and by advocating for justice and equality in all societal structures. The mission is carried out primarily within the ten-county Archdiocese of Milwaukee area in response to local needs and in collaboration with other organizations.

The Foundation is a nonprofit corporation whose mission is to provide support to Catholic Charities through major donor development and investment management, thereby generating income which is used to further the mission and activities of Catholic Charities.

#### **Basis of Accounting**

The financial statements are presented on a consolidated basis, with all significant intercompany transactions eliminated in consolidation.

#### **Cash and Cash Equivalents**

The Agency defines cash equivalents as highly liquid, short term investments with a maturity at the date of acquisition of three months or less.

#### Investments

Investments are generally recorded at fair value based upon quoted market prices, when available, or estimates of fair value. Donated assets are recorded at fair value at the date of donation, or, if sold immediately after receipt, at the amount of sales proceeds received (which are considered a fair measure of the value at the date of donation). The Agency records the change of ownership of bonds and stocks on the day a trade is made. Investment income or loss and unrealized gains or losses, net of investment expenses, are included in the consolidated statements of activities as increases or decreases in net assets without donor restrictions unless the income or loss is restricted by donor or law.

#### **Accounts Receivable**

Accounts receivable are recorded at the anticipated net realizable value. The Agency determines the estimated net realizable value based on contractual agreements and historical experience. The expectation is that the time between the performance of a service for a client and the time when a third-party payer or the client pays for the service will be less than one year. Therefore, the Agency does not adjust the receivable for the effects of a significant financing component. Consistent with the Agency's mission, certain program services are provided to clients even if the clients' ability to pay for service is limited. See the discussion under "Revenue Recognition" in Note 1 for additional disclosures about material revenue streams and the determination of net realizable value based on the relevant factors.

#### **Unconditional Promises to Give**

Unconditional promises to give made to the Agency are recorded in the year the pledge is made. Amounts that are expected to be collected after one year are discounted and reflected in the consolidated financial statements at their net present value. An allowance for uncollectible promises to give is determined based on specific identification. The allowance for unconditional promises to give at December 31, 2021 and 2020 was \$0.

#### **Other Current Assets**

Other current assets consist of prepaid expenses, assets held for sale and a security deposit. In prior years, the Agency received donations of sixteen burial plots and one burial crypt located in five local cemeteries. These assets are listed for sale at a discounted value and are reported at this value.

#### **Property and Equipment**

Property and equipment are stated at cost if purchased or fair value at date of the gift, if donated. Acquisitions of property and equipment in excess of \$3,000 and expenditures for improvements and betterments that materially prolong the useful lives of assets are capitalized. Contributions that are received with donor restrictions for the purchase or acquisition of property and equipment are released from donor restrictions when the asset is placed in service, unless a donor explicitly states otherwise. Maintenance, repairs and immaterial acquisitions funded through grants are expensed as incurred. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income.

Property and equipment are depreciated using the straight line method (half year convention) over their estimated useful lives. Estimated useful lives used in the calculation of depreciation are:

Buildings and improvements Leasehold improvements Equipment 30-35 years Life of lease or 20 years 3-10 years

#### Impairment of Long-Lived Assets

The Agency reviews long lived assets, including property and equipment and intangible assets, for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset are less than the carrying amount of that asset. To date, there have been no such losses.

#### **Other Long-Term Assets**

Other long-term assets consist of donated land. The land is not used in operations nor is it being held for sale.

#### Asset Retirement Obligation

The asset retirement obligation consists of estimated costs and obligations associated with the retirement of long-lived assets. These liabilities are recorded at the estimated costs to remove asbestos.

#### Tax-Exempt Status

Catholic Charities and the Foundation have received notification that they qualify as tax exempt organizations under Section 501(c)(3) covered by the U.S. Internal Revenue Service group exemption letter of the United States Conference of Catholic Bishops and corresponding provisions of state law and, accordingly, are not subject to federal or state income taxes.

#### **Net Assets**

Net assets, revenues, gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets of the Agency are classified and reported as follows:

#### **Net Assets Without Donor Restrictions**

Net assets that are not subject to donor imposed stipulations.

#### **Net Assets With Donor Restrictions**

Net assets subject to donor imposed stipulations that either expire by passage of time, can be fulfilled and removed by actions of the Agency pursuant to those stipulations, or are to be maintained in perpetuity.

#### **Board Designated Net Assets**

The Agency's Board of Directors has the ability to designate identified amounts of net assets without donor restrictions to be used by management for specific future projects or activities. These designations can be modified or removed by the Board of Directors at any time. There were no board designations at December 31, 2021 and 2020.

#### **Revenue Recognition**

The Agency records program fees at the anticipated amount of actual payment which would be received, based on a contract and a review of recent history. The performance obligation within the contracts is to perform the indicated services for the customers under the contract. Program fees are most often billed on a monthly basis. Revenues are recognized at a point in time as services are provided to the customer, which are then billed by the Agency to the payor. The transaction prices are generally listed in the contracts or individual client agreements. Revenue streams were individually examined to determine a historical rate of realized revenue. The revenue streams included in program fees are adult day care, behavioral health, in home, adoption, legal and supporting parenting services.

Revenue for adult day care services was \$131,143 and \$89,401 for the years ended December 31, 2021 and 2020, respectively. Adult Day Care Services are paid through clients' insurance coverage at contracted rates, so no adjustments to the billed rates were necessary.

Revenue for behavioral health services was \$372,139 and \$264,095 for the years ended December 31, 2021 and 2020, respectively. Medicare and Medicaid revenue of \$163,783 and \$115,166 for the years ended December 31, 2021 and 2020, respectively, are net of a reduction to 60% of the billing rate, reflecting the experience of reimbursement rates of these two programs. Commercial insurance revenue was \$91,012 and \$107,279 for the years ended December 31, 2021 and 2020, respectively, and are net of a reduction to 50% of the billing rate based on reimbursement rates actually paid by the commercial insurers. \$30,050 and \$37,050 of revenue was received pursuant to a contract with a social services agency and no discount was applied for the years ended December 31, 2021 and 2020, respectively. The remaining amount of revenue in this revenue stream is immaterial.

Revenue for in home services was \$74,459 and \$62,739 for the years ended December 31, 2021 and 2020, respectively. Approximately half of the revenue was paid under annual contracts which fixed the amounts to be paid to the Agency for services rendered. Approximately half of the revenue was paid by the recipients of the services which were fixed at the commencement of services, therefore no adjustments to the billed rates were necessary.

Revenue for adoption services, legal services and supporting parenting totaled \$177,668 and \$84,174 for the years ended December 31, 2021 and 2020, respectively. The revenue is received from clients, with fees set at an initial meeting based on a number of factors specific to each individual client and their case.

#### **Revenue From Contributions**

Contributions, including unconditional promises to give, are recognized in the period received. Conditional promises, that is those with a measurable performance barrier and a right of return, are not recognized until they become unconditional, that is when the conditions on which they depend are met. When contributions of cash or securities are received, the Agency recognizes revenue at the net amount realized from the check, credit card payment, or liquidation of the securities. Pledges for contributions in the future are recognized net of a discount. Contributions are reported as restricted support if they are received with donor stipulations that limit the use of the donation. When donor restrictions expire, net assets with donor restrictions are reclassified to net assets without donor restrictions. Donor restricted contributions whose restrictions are met in the same reporting period are reported as a contribution without donor restrictions.

#### **In-Kind Contributions**

The Agency reports various types of contributed goods and services as support, including supplies, professional services and equipment. Donated supplies and equipment are recognized at their estimated fair value on the date received.

The Agency reports gifts of land, buildings and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long lived assets are reported as public support with donor restrictions.

Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

In-kind goods and services totaled \$79,917 and \$42,630 for the years ended December 31, 2021 and 2020, respectively, and are reflected as public support and expenses on the Consolidated Statements of Activities.

The Agency also received contributed services for its various programs from volunteers which do not meet the recognition criteria described above. No amounts have been reflected in the consolidated financial statements for these contributed services.

#### **Expense Allocation**

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The program services function includes all expenses directly related to the Agency's activities and programs. The supporting services function includes management and general expenses not directly associated with activities and programs and fundraising expenses. The expenses that are allocated include salaries, related expenses, professional fees and operations and are allocated based on estimated time and effort. Depreciation, rent, and occupancy are allocated based on square footage.

#### Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **New Accounting Pronouncements**

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. ASU No. 2020-07 improves financial reporting by providing new presentation and disclosure requirements about contributed nonfinancial assets, including additional disclosure requirements for recognized contributed services. The standard will be required to be applied retrospectively for annual periods beginning after June 15, 2021 (2022). Management is currently assessing the effect that ASU No. 2020-07 will have on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)* that amends the treatment for leases. The new accounting model for leases capitalizes all leases greater than twelve months, both capital and operating, as assets and liabilities on the statement of financial position. The Agency will be required to apply the standard for annual periods beginning after December 15, 2021 (2022). Management is currently assessing the effect that ASU No. 2016-02 will have on its consolidated financial statements.

#### 2. Fair Value of Financial Instruments

As defined by current authoritative guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Agency uses various valuation methods including the market, income and cost approaches. The assumptions used in the application of these valuation methods are developed from the perspective of market participants pricing the asset or liability. Inputs used in the valuation methods can be either readily observable, market corroborated, or generally unobservable inputs. Whenever possible, the Agency attempts to utilize valuation methods that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the inputs used in the valuation methods, the Agency is required to provide certain information, which is set forth below, according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the inputs used to determine fair values.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Assets and liabilities measured, reported and/or disclosed at fair value will be classified and disclosed in one of the following three categories:

#### Level 1

Quoted market prices in active markets for identical assets or liabilities.

#### Level 2

Observable market based inputs or unobservable inputs that are corroborated by market data.

#### Level 3

Unobservable inputs that are not corroborated by market data.

The table below presents the balances of assets measured at fair value on a recurring basis by level within the hierarchy at December 31:

	2021							
		Level 1		Level 2		Level 3		Total
Assets								
Equity securities	\$	21,564		-	\$	-	\$	21,564
Equity mutual funds		3,217,487		-		-		3,217,487
Corporate bonds		-		331,705		-		331,705
Bond funds		410,864		-		-		410,864
Catholic Community								
Foundation		-		-		1,480,243		1,480,243
Total	\$	3,649,915	\$	331,705	\$	1,480,243		5,461,863
Money market funds								465,344
Total investments							\$	5,927,207

	2020							
		Level 1		Level 2		Level 3		Total
Assets								
Equity securities	\$	19,176	\$	-	\$	-	\$	19,176
Equity mutual funds		1,625,898		-		-		1,625,898
Corporate bonds		-		338,454		-		338,454
Bond funds		912,797		-		-		912,797
Catholic Community Foundation						1,325,984		1,325,984
Total	\$	2,557,871	\$	338,454	\$	1,325,984		4,222,309
Money market funds								155,343
Total investments							\$	4,377,652

The following methods and assumptions were used to estimate the fair value for each class of financial instrument measured at fair value:

#### Equity Securities, Equity Mutual Funds and Bond Funds

These investments are measured at fair value using quoted market prices. They are classified as Level 1 as they are traded in an active market for which closing prices are readily available.

#### **Corporate Bonds**

These investments are measured at fair value using multiple sources of information that are corroborated by market data and are considered Level 2 items.

#### **Catholic Community Foundation**

The Agency classifies investments which are held at the Archdiocese of Milwaukee Catholic Community Foundation, Inc. (CCF) as Level 3. It is not possible to determine a daily value of the Agency's portion of the commingled investment portfolio. The portfolio is divided among a group of investment managers to achieve diversification. CCF's policy requires a written distribution request to be submitted at least 60 days prior to the required distribution date. If a request is for more than 50% of the account balance at the time of the request, CCF reserves the right to defer payment of the amount for up to six months after receipt of the written distribution request. In 2021 and 2020, the change in fair value is the result of net investment returns.

#### **Money Market Funds**

Money market funds are determined on the cost basis. As a result, they are excluded from the fair value hierarchy level disclosures.

While the Agency believes its valuation methods are appropriate and consistent with those used by other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

Investment securities are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the consolidated financial statements.

#### 3. Property and Equipment

The major categories of property and equipment at December 31 are summarized as follows:

	 2021	 2020
Land	\$ 124,318	\$ 124,318
Buildings and improvements	1,309,511	1,331,056
Leasehold improvements	242,804	227,935
Equipment	 812,920	 676,503
Total property and equipment	2,489,553	 2,359,812
Less accumulated depreciation	 (1,515,864)	 (1,453,033)
Net property and equipment	\$ 973,689	\$ 906,779

2024

2020

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 4. Unconditional Promises to Give

Unconditional promises to give are expected to be realized in the following periods as of December 31:

	 2021	 2020
Amounts due in:		
Less than one year	\$ 1,054,417	\$ 958,420
One to five years	 25,000	 50,000
Total	\$ 1,079,417	\$ 1,008,420

#### 5. Affiliate

The Agency is one of the grant recipients of funds raised by the Archdiocese of Milwaukee (Archdiocese) in the Catholic Stewardship Appeal. The Stewardship grant is a primary source of funding for the Agency. Such contributions were \$1,200,000 and \$1,153,335 for the years ended December 31, 2021 and 2020, respectively. The unconditional promise to give from the Archdiocese was \$600,000 and \$576,775 at December 31, 2021 and 2020, respectively.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 6. Long-Term Debt

Long-term debt consists of the following at December 31:

	 2021	 2020
Mortgage payable secured by land and building with interest at 5%. Monthly principal and interest payments were \$2,026 through February 2021.	\$ -	\$ 133,290
Mortgage payable secured by land and building with interest at 4%. Monthly principal and interest payments are \$2,066 through February 2027.	117,022	-
Mortgage payable secured by land and building with interest at 5.77%. Monthly principal and interest payments were \$2,476. through November 2021.	-	126,692
Mortgage payable secured by land and building with interest at 3.83%. Monthly principal and interest payments are \$2,426. through November 2025.	105,821	-
Mortgage payable secured by land and building with interest at 5.34%. Monthly principal and interest payments are \$2,093 and it is due March 2022. The Agency refinanced the mortgage payable during March 2022 with interest at 4.682%. Monthly principal and interest payments are \$2,030 through March 2027.	194,373	210,052
	 <u> </u>	
Total	417,216	470,034
Less current portion	 (60,449)	 (158,651)
Long-term portion	\$ 356,767	\$ 311,383

Principal requirements on long-term debt for years ending after December 31, 2021 are reflective of the refinanced terms and are as follows:

Years ending December 30:	
2022	\$ 60,449
2023	63,993
2024	66,681
2025	67,085
2025	42,718
Thereafter	 116,290
Total	\$ 417,216

The Agency has a line of credit agreement establishing a credit level of \$250,000 through a bank with interest at prime plus .25% (3.5% at December 31, 2021) due on demand. The Agency did not take any draws nor had any amounts outstanding on the line of credit agreement at December 31, 2021 and 2020.

Interest on long-term debt and the line of credit was \$22,031 and \$27,215 for the years ended December 31, 2021 and 2020, respectively.

#### 7. Paycheck Protection Program Loan

On April 14, 2020, the Agency received loan proceeds in the amount of \$566,600 under the Paycheck Protection Program (PPP) which was established as part of the Coronavirus Aid, Relief and Economic Security (CARES) Act and is administered through the Small Business Administration (SBA). The PPP provides loans to qualifying businesses in amounts up to 2.5 times their average monthly payroll expenses and was designed to provide a direct financial incentive for qualifying businesses to keep their workforce employed during the Coronavirus crisis. PPP loans are uncollateralized and guaranteed by the SBA and are forgivable after a "covered period" (eight or twenty-four weeks) as long as the borrower maintains its payroll levels and uses the loan proceeds for eligible expenses, including payroll, benefits, mortgage interest, rent, and utilities. The forgiveness amount will be reduced if the borrower terminates employees or reduces salaries and wages more than 25% during the covered period. Any unforgiven portion is payable over 2 years if issued before, or 5 years if issued after, June 5, 2020 at an interest rate of 1% with payments deferred until the SBA remits the borrower's loan forgiveness amount to the lender, or, if the borrower does not apply for forgiveness, ten months after the end of the covered period. The Agency may request to repay the loan over five years and the request is subject to the approval of the lender. PPP loan terms provide for customary events of default, including payment defaults, breaches of representations and warranties, and insolvency events and may be accelerated upon the occurrence of one or more of these events of default. Additionally, PPP loan terms do not include prepayment penalties.

The Agency met the PPP's loan forgiveness requirements, and therefore, applied for forgiveness during 2021. Legal release was received during March of 2021, therefore, the Agency recorded forgiveness income of \$566,600 included in other revenue in its Consolidated Statement of Activities for the year ended December 31, 2021.

The SBA reserves the right to audit any PPP, regardless of size. These audits may occur after forgiveness has been granted. In accordance with the CARES Act, all borrowers are required to maintain their PPP loan documentation for six years after the PPP loan was forgiven or repaid in full and to provide that documentation to the SBA upon request.

#### 8. Asset Retirement Obligation

Following is a reconciliation of the asset retirement obligation associated with the Agency's removal of asbestos.

	 2021	 2020
Beginning balance Increase in present value of obligation	\$ 37,178 2,112	\$ 35,324 1,854
Ending balance	\$ 39,290	\$ 37,178

#### 9. Employee Benefit Plans

#### 403(b) Plan

The Agency has a defined contribution retirement savings plan covering substantially all eligible employees. The Agency makes a 4% contribution based on employees' salaries. Additionally, a 2% discretionary contribution to the plan is provided. Pension expense was \$117,163 and \$112,748 for the years ended December 31, 2021 and 2020, respectively.

Notes to Consolidated Financial Statements December 31, 2021 and 2020

#### 10. Net Assets

Net assets with donor restrictions consist of the following as of December 31:

	2021	2020
Restricted as to timing:		
United Way allocation:		
Behavioral health program	\$ 146,461	\$ 123,348
Outreach	68,742	44,534
Supported parenting program	-	15,131
In-home support services program	52,348	52,349
Child welfare program	35,926	20,794
	303,477	256,156
Archdiocese of Milwaukee:		
Adult day services program	25,000	25,000
Behavioral health program	185,868	162,500
Outreach	125,000	125,000
Migrant and refugee services program	-	26,775
In-home support services program	75,000	75,000
Adoption and pregnancy support program	50,000	50,000
Supported parenting program	50,000	50,000
Legal services for immigrants	89,132	62,500
	600,000	576,775
Other unconditional promises to give	143,731	158,912
Restricted as to purpose:		
Miscellaneous restrictions by purpose	569	11,078
Earnings on endowment fund	916,016	653,065
	916,585	664,143
Restricted in perpetuity:		
Pregnancy counseling and support	9,422	9,422
Endowment fund	1,646,979	1,646,979
	1,656,401	1,656,401
Total net assets with donor restrictions	\$ 3,620,194	\$ 3,312,387

#### 11. Endowment

The Agency follows the provisions of current authoritative guidance relating to endowments of not-forprofit organizations, which provides guidance on classifying net assets associated with donor restricted and board designated endowment funds held by an organization. A key component of the guidance is a requirement to classify the portion of a donor restricted endowment fund as net assets with donor restrictions until appropriated for expenditure. As is the policy of the Agency, restrictions on investment income which are met in the current period are reported as net assets without donor restrictions.

#### Interpretation of Relevant Law

The Agency has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. The Agency classifies as net assets with donor restrictions (a) the original value of gifts donated to the perpetual endowment, (b) the original value of subsequent gifts to the perpetual endowment, and (c) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund is also classified as net assets with donor restrictions until those amounts are appropriated for expenditure in a manner consistent with the standard of prudence prescribed by UPMIFA as adopted by the state of Wisconsin. If the fair value of the net assets with donor restrictions at year end is below the original fair value, the deficit is recorded as an unrealized loss with donor restrictions.

#### **Fund Objectives and Policies**

The endowment fund was established to assist the Agency in its mission by providing support for the operations and activities of the Agency's programs and services. The endowment fund consists of donor restricted gifts. The endowment fund is invested in a manner which attempts to provide a stream of funding for the purposes supported by the endowment as well as maintaining the purchasing power of the endowment assets. The fund is currently invested with investment advisors in a manner intended to assume a moderate level of investment risk while pursuing a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Agency investments are screened to comply with socially responsible investment principles consistent with Catholic Social Teaching. The Agency spending policy is that under normal circumstances only the income and appreciation of the fund are to be used for the fund's support purposes. This is consistent with the objective to maintain the principal of the endowment assets as well as to provide additional real growth through new gifts.

Endowment net asset composition by type of fund for the years ended December 31 consists of the following:

		2021		
	Without Donor Restrictions	With Donor Restrictions	Total	
Donor restricted	\$	\$ 2,562,995	\$ 2,562,995	
		2020		
	Without Donor	2020 With Donor		
	Without Donor Restrictions		Total	

Notes to Consolidated Financial Statements December 31, 2021 and 2020

Changes in endowment net assets for the years ended December 31 are as follows:

	2021		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Net Assets, December 31, 2020	<u>\$ -</u>	\$ 2,300,044	\$ 2,300,044
Investment return: Investment income net of fees Net appreciation realized and unrealized Total investment return		21,065 241,886 262,951	21,065 241,886 262,951
Endowment net assets, December 31, 2021	\$-	\$ 2,562,995	\$ 2,562,995
	2020		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment Net Assets, December 31, 2019	<u>\$ -</u>	\$ 2,108,895	\$ 2,108,895
Investment return: Investment income net of fees Net appreciation realized and unrealized	-	21,110 170,039	21,110 170,039
Total investment return		191,149	191,149
Endowment net assets, December 31, 2020	<u>\$</u>	\$ 2,300,044	\$ 2,300,044

#### 12. Operating Leases

The Agency leases facilities and equipment under lease agreements expiring at various dates through July 2026. Two leases require lease payments plus pro-rata increases on real estate taxes and operating expenses.

Future minimum lease payments as of December 31, 2021 are as follows:

Years ending December 30:	
2022	\$ 84,405
2023	84,405
2024	70,780
2025	42,000
2026	 24,500
Total	\$ 306,090

Rent expense on the operating leases was \$120,407 and \$108,577 for the years ended December 31, 2021 and 2020, respectively.

#### 13. Concentrations

The Agency maintains a cash balance in two institutions which exceed the federally insured limit of \$250,000. The Agency has not experienced any losses in the accounts and believes they are not exposed to any significant credit risk on cash.

The Agency has a collective bargaining agreement which covers approximately 38% of employees for 2021 and 2020, respectively. The agreement will expire on December 31, 2022.

Approximately 31% of contributions were from a single donor for the year ended December 31, 2021 and 49% of contributions were from bequests for the year ended December 30, 2020.

#### 14. Protected Self-Insurance Program

The Agency participates in a protected self-insurance program along with various other Catholic entities operating within the boundaries of the Archdiocese. Premiums and loss reserves are determined and claims are processed by a service agency on a contractual basis.

Losses are paid from the loss fund of the protected self-insurance program to which premiums are paid by the Agency. No single claim from the loss fund may exceed a specified maximum. Claims in excess of this maximum are fully covered by insurance.

#### 15. Availability of Financial Assets

The following reflects the Agency's financial assets available to meet cash needs for operating expenses and scheduled principal payments on debt within one year of December 31:

	 2021	 2020
Financial assets available within one year:		
Cash and cash equivalents	\$ 2,769,390	\$ 3,909,140
Accounts receivable, net	185,371	45,898
Unconditional promises to give	1,054,417	958,420
Investments	 5,927,207	 4,377,652
Total	9,936,385	9,291,110
Less purpose restricted unconditional promises to give:		
United Way	(303,477)	(256,156)
Archdiocese of Milwaukee	(600,000)	(576,775)
Less amounts restricted for endowment (including earnings)	 (2,562,995)	 (2,300,044)
Financial assets available to meet cash needs for general		
use within one year	\$ 6,469,913	\$ 6,158,135

The Agency relies on public support and program fees to meet operational needs. The practice of the Agency is to structure financial assets to be available as general expenditures, liabilities and other obligations come due. Cash in excess of daily requirements is invested in short-term investments. The Agency could also draw upon a bank line of credit of \$250,000.

#### 16. Subsequent Events

The Agency has evaluated subsequent events through June 8, 2022 which is the date that the consolidated financial statements were approved and available to be issued.